

Exhibit 7b
2012 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	1,381,728	305,669	450,618	298,782
111 - Crop Production	2,314	2,085	2,228	2,063
112 - Animal Production	306	446	(D)	445
113 - Forestry and Logging	236	181	236	181
114 - Fishing, Hunting, and Trapping	225	104	225	104
115 - Support Activities for Agriculture & Forestry	1,170	562	(D)	560
11X - Agriculture, Forestry, Fishing, & Hunting (3)	174	89	(D)	88
211 - Oil and Gas Extraction	15,929	169	1,133	147
212 - Mining (except Oil and Gas)	19,915	311	1,547	264
213 - Support Activities for Mining	11,754	509	1,654	455
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	2	15	2	15
221 - Utilities	2,948	214	455	153
236 - Construction of Buildings	612	1,952	589	1,933
237 - Heavy and Civil Construction	1,584	801	952	724
238 - Specialty Trade Contractors	3,801	4,792	2,012	4,703
23X - Construction (3)	83	448	83	448
311 - Food Manufacturing	61,109	2,985	9,010	2,658
312 - Beverage & Tobacco Product Manufacturing	3,567	828	841	792
313 - Textile Mills	3,501	843	1,282	810
314 - Textile Product Mills	876	898	448	878
315 - Apparel Manufacturing	1,649	1,470	923	1,453
316 - Leather and Allied Product Manufacturing	812	376	642	367
31X - Manufacturing (3)	1,169	1,289	1,169	1,289
321 - Wood Product Manufacturing	4,894	1,574	1,877	1,512
322 - Paper Manufacturing	19,281	1,233	2,317	1,150
323 - Printing and Related Support Activities	2,284	2,383	933	2,332
324 - Petroleum & Coal Products Manufacturing	59,084	286	9,153	266
325 - Chemical Manufacturing	116,641	5,148	21,391	4,935
326 - Plastics & Rubber Products Manufacturing	23,170	4,790	6,716	4,582
327 - Nonmetallic Mineral Product Manufacturing	7,806	1,566	1,515	1,478
32X - Manufacturing (3)	14	31	14	31
331 - Primary Metal Manufacturing	35,803	1,847	14,990	1,732
332 - Fabricated Metal Product Manufacturing	23,400	11,896	10,825	11,662
333 - Machinery Manufacturing	98,308	11,299	18,380	11,056
334 - Computer & Electronic Product Manufacturing	94,564	7,745	20,130	7,532
335 - Electrical Equip., Appliance, & Component Manufacturing	18,025	2,855	4,798	2,764
336 - Transportation Equipment Manufacturing	224,023	4,524	13,138	4,220
337 - Furniture & related Product Manufacturing	2,843	1,705	826	1,637
339 - Miscellaneous Manufacturing	34,654	6,932	10,013	6,814
33X - Manufacturing (3)	50	147	50	147
423 - Merchant Wholesalers, Durable Goods	154,185	62,980	94,681	62,483
424 - Merchant Wholesalers, Nondurable Goods	135,764	25,394	79,835	25,109
425 - Wholesale Electronic Markets and Agents & Brokers	16,418	10,283	15,778	10,266
42X - Wholesale Trade (3)	1,403	3,541	1,403	3,541
441 - Motor Vehicle and Parts Dealers	5,541	9,352	3,515	9,246
442 - Furniture and Home Furnishings Stores	615	1,480	227	1,446
443 - Electronics and Appliance Stores	6,005	1,755	(D)	1,738
444 - Building Material & Garden Equip. & Supplies Dealers	778	2,214	439	2,173
445 - Food and Beverage Stores	975	1,181	737	1,126
446 - Health and Personal Care Stores	1,470	1,367	401	1,343
447 - Gasoline Stations	338	462	94	442
448 - Clothing and Clothing Accessories Stores	4,717	2,885	1,482	2,773
44X - Retail Trade (3)	667	1,054	667	1,054
451 - Sporting Goods, Hobby, Book, & Music Stores	482	1,740	323	1,702
452 - General Merchandise Stores	1,426	350	(D)	326
453 - Miscellaneous Store Retailers	5,058	3,675	2,530	3,635
454 - Nonstore Retailers	2,602	6,940	2,116	6,883
45X - Retail Trade (3)	1	9	1	9
481 - Air Transportation	8,216	490	4,465	452
482 - Rail Transportation	(D)	18	(D)	16
483 - Water Transportation	818	411	437	392
484 - Truck Transportation	3,108	2,497	2,123	2,423
485 - Transit & Ground Passenger Transportation	153	303	96	286
486 - Pipeline Transportation	3,570	37	69	23
487 - Scenic and Sightseeing Transportation	(D)	46	(D)	46
488 - Support Activities for Transportation	17,255	5,270	14,569	5,192
48X - Transportation and Warehousing (3)	341	747	341	747
491 - Postal Service	13	28	(D)	27
492 - Couriers and Messengers	993	282	(D)	277
493 - Warehousing and Storage	2,902	1,030	2,298	997

Exhibit 7b
2012 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
511 - Publishing Industries (except Internet)	5,212	1,599	833	1,450
512 - Motion Picture & Sound Recording Industries	1,326	713	159	690
515 - Broadcasting (except Internet)	313	126	11	90
517 - Telecommunications	1,392	804	508	752
518 - Data Processing, Hosting, & Related Services	(D)	419	236	383
519 - Other Information Services	1,197	223	(D)	199
51X - Information (3)	5	70	5	70
521 - Monetary Authorities - Central Bank	0	3	(D)	2
522 - Credit Intermediation & Related Activities	5,492	794	3,767	706
523 - Securities, Commodity Contracts, & Other Financial Investments	7,102	1,329	3,348	1,256
524 - Insurance Carriers and Related Activities	5,413	754	193	634
525 - Funds, Trusts, and Other Financial Vehicles	267	473	267	473
52X - Finance and Insurance (3)	223	438	223	438
531 - Real Estate	2,099	4,635	2,026	4,579
532 - Rental and Leasing Services	4,395	1,594	2,884	1,555
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	106	136	(D)	132
53X - Real Estate and Rental & Leasing (3)	69	59	69	59
541 - Professional, Scientific, and Technical Services	34,769	20,540	15,405	20,053
54X - Professional, Scientific, and Technical Services (3)	1	9	1	9
551 - Management of Companies and Enterprises	3,779	742	(D)	740
561 - Administrative and Support Services	7,264	5,402	5,743	5,226
562 - Waste Management and Remediation Services	743	460	514	437
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	3	(D)	3
611 - Educational Services	313	1,143	224	968
61X - Educational Services (3)	0	6	0	6
621 - Ambulatory Health Care Services	1,310	1,829	557	1,762
622 - Hospitals	149	146	6	30
623 - Nursing and Residential Care Facilities	160	215	91	171
624 - Social Assistance	1,146	950	1,010	907
62X - Health Care and Social Assistance (3)	33	152	33	152
711 - Performing Arts, Spectator Sports, & Related Industries	493	1,287	232	1,245
712 - Museums, Historical Sites, & Similar Institutions	101	255	83	234
713 - Amusement, Gambling, & Recreation Industries	332	768	160	740
71X - Arts, Entertainment, and Recreation (3)	11	119	11	119
721 - Accommodation	134	344	60	287
722 - Food Services and Drinking Places	3,476	2,566	1,198	2,474
72X - Accommodation and Food Services (3)	2	26	2	26
811 - Repair and Maintenance	3,079	5,032	2,385	5,003
812 - Personal and Laundry Services	1,039	1,813	815	1,790
813 - Religious, Grantmaking, Civic, Professional, & Similar Org.	1,783	2,490	1,683	2,440
814 - Private Households	154	1,263	154	1,263
81X - Other Services (except Public Administration) (3)	(D)	1	(D)	1
921 - Executive, Legislative, & Other General Government Support	31	105	21	52
922 - Justice, Public Order, and Safety Activities	1	12	(D)	9
923 - Administration of Human Resource Programs	1	5	(D)	4
924 - Administration of Environmental Quality Programs	2	10	(D)	8
925 - Admin. of Housing Programs, Urban Planning, & Community Development	(D)	1	0	0
926 - Administration of Economic Programs	15	20	12	14
927 - Space Research and Technology	(D)	1	(D)	1
928 - National Security and International Affairs	30	20	(D)	12
92X - Public Administration (3)	(D)	11	(D)	10
XXX - Unclassified (3)	7,748	8,605	7,474	8,565

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2012.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.